PARTNER OPPORTUNITIES

27TH ANNUAL CONGRESS

SEVILLA

12 - 15 JUNE 2019
ABOUT EAES

Founded in 1990 the EAES has become a growing and dynamic organisation that strives to maintain a leading role in the future progress of endoscopic surgery and advanced technology dependent interventions. Aside from organising annual top level international congresses in different European countries, the EAES activities in research, development, training and education and publication are effected through its various committees. The EAES serves over 3,200 members from Europe, Asia and other countries around the globe.

OUR MISSION IS TO CREATE A STRONG, ENGAGED COMMUNITY OF ALL CARETAKERS INVOLVED IN MIS.

GENERAL INFORMATION

The 27th annual congress will take place at the Barceló convention center. For the EAES annual congress the entire convention center will be used on an exclusive basis so all the available spaces are available for EAES functions.

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The Barceló convention center is conveniently located at 10 minutes from the historical center and 13 minutes from the airport and Santa Justa railway station.

The exhibition, training rooms and catering areas are surrounding the main session room, leaving ample space for interaction with attendees.

As the entire venue is used the organisers anticipate a constant flow of participants through the exhibition and training area.

More information about the congress will be available in due course through www.eaes.eu/eaes2019
## PRELIMINARY PROGRAM SCHEDULE

### Wednesday 12 June 2019
- Hands-on courses / Masterclasses / Technology symposium

### Thursday 13 June 2019
- **07:30 - 10:00** Scientific sessions
- **10:00 - 10:30** Coffee break
- **10:30 - 12:00** Scientific sessions
- **12:30 - 14:00** Lunch break
- **14:00 - 16:30** Scientific sessions
- **16:30 - 17:00** Coffee break
- **17:00 - 18:30** Scientific sessions
- **18:30 - 19:30** General Assembly

### Friday 14 June 2019
- **07:30 - 10:00** Scientific sessions
- **10:00 - 10:30** Coffee break
- **10:30 - 12:30** Scientific sessions
- **12:30 - 14:00** Lunch break
- **14:00 - 16:00** Scientific sessions
- **16:00 - 16:30** Coffee break
- **16:30 - 18:00** Scientific sessions
- **18:00 - 18:30** Closing ceremony

### Saturday 15 June 2019
- Hands-on courses / Masterclasses

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**TOPICS**
- Upper GI
- Bariatrics
- Hepato-biliary
- Colorectal
- Hernia
- Solid organs
- Robotics

Keynote speaker on topics like nanotechnology, graphene, abundance, block chain, self-driving cars as a parallel to robotic surgery.
Why attend?

Partner in this top level annual congress and use our partner opportunities for training and demonstrations, exhibits and symposia. Inform your target audience about your products and services.

Why EAES?

We strive to promote high-level, safe, and cost effective minimally invasive treatment to patients in Europe and globally. Aside from organising annual congresses in different European countries, the EAES activities in education, training, research, development, and publication are effected through its various committees. See www.eaes.eu

FACTS & FIGURES

By attending EAES you will benefit from the following!

INVOLVE INDUSTRY IN A SKILLS COMPETITION IN TRAINING ROOMS; TOP 10 WORLD'S BEST LAPAROSCOPIC SURGEONS COMPETITION

EAES Exhibition & Training Center
PARTNER OPPORTUNITIES

MAIN PARTNER PACKAGE

- Stand space excluding shell-scheme 108 m²
- Training room in EAES Training & Exhibition Center – available during entire 2-day scientific congress program
- Logo on participants’ laptop sleeve
- Logo on light box in the entrance area
- 3 locations for company promotional poster
- Listing on congress website as MAIN sponsor of the event
- Banner with hyperlink in the congress app
- Advertisement on ‘splash-screen’ of congress app
- Advertisement in congress app – appears twice as push notification
- Company / product page in directory in congress app
- Pre congress delegate list
- Privileged hotel room block booking

€ 85.000

PARTNER PLUS PACKAGE

- Stand space excl. shell-scheme 36 m²
- Training room in EAES Training & Exhibition Center – available during 1-day of the scientific congress program
- Listed in the congress app and congress website as PARTNER of the event
- Advertisement in congress app – appears once as push notification
- Pre congress delegate list

€ 50.000

PARTNER PACKAGE

- Stand space excl. shell-scheme 18 m²
- Listed in the congress app and congress website as SPONSOR of the event
- Advertisement in congress app – appears once as push notification
- Company / product page in directory in congress pre-congress delegate list

€ 21.000

Enjoy our exclusive partner opportunities! extra features to your package are available at reduced rates. Contact us for more information.

Additional m² can be obtained at the cost of € 500 p/m² (Subject to availability)

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Additional m² can be obtained at the cost of € 700 p/m². (Subject to availability)
Training rooms can be used for demonstrations, trainings or workshops.

Partners are free to compose their own time slots and duration of the training.

(Pre-) registration for the training is to be organised by the partner.

The room can be hosted and branded by the industry partner.

The training program can be scheduled during the scientific program on Thursday and Friday.

EAES will announce the training room in the congress program.

Participants are encouraged to attend all training sessions.

Partners are allowed to place a flexible and removable pop-up stand in front of the room.

Facilities include electricity. No further furniture or equipment. Room is available for set up on Wednesday, 12th June, dismantling on Saturday 15th June.

Satellite symposia can be organised by companies and are a great opportunity to have an exclusive audience focused on education directly related to your marketing goals. In order to be included in the program applications for satellite symposia should reach the EAES office before 1st April 2019. Companies will invite their own speakers and chairpersons, which means that they take care of the costs for travel, accommodation and registration. This is excluded from the symposium fee.

Satellite package fee includes:
- Inclusion in pre congress notifications
- Delegate list prior to the congress
- Announcement in congress app
- 3 signage opportunities in the registration area and gangways leading to the session room
- Signage at the function area (artwork and graphics for the above mentioned items to be provided by company).

EAES offers parties the opportunity to co-operate by accepting shared reservation for this package:
- 1 day Training room hosting € 10,000
- 1/2 day Training room hosting € 8,000

All mentioned prices in this brochure are excluding VAT.
SPONSOR OPPORTUNITIES

EXHIBITION SPONSOR PACKAGE
(STANDS ONLY)

- Minimum stand space 9 m² stand.
- Package fee includes:
- Exhibitor personnel badges according to booth size.
- 24 hours security in common area.
- Cleaning of gangways and common area.
- Company / product page in directory in congress app.
- Shell-scheme is mandatory and included with stands of 18 m² or less and includes carpet, name board and 2 spot lights.

Additional m² can be obtained at the cost of € 875 p/m².
(Subject to availability)

€ 7,875

TECHNOLOGY SPONSOR PACKAGE

- Name recognition at AV preview room or internet café.
- Listed in the congress app and congress website as SPONSOR of the event
- Company / product page in directory in congress app

€ 6,500

Please contact us for additional sponsorship opportunities and packages.

Further suggestions and propositions from your side will be welcomed.

The following pages feature additional features opportunities (available for sponsors with a minimum booth space of 9 m²)
BANNER ON CONGRESS WEBSITE
A banner with your company name and logo with hyperlink on the dedicated congress website eaes2019.

FROM € 5.000

SIGNAGE
Illuminated signs at prominent locations throughout the registration and traffic areas can bear your logo or image

FROM € 1.500

SPONSOR A SPEAKER
A list of speakers with topics will be sent out when available.

T.B.D.

CONGRESS APP
Advertisement in congress app – appears once as push notification

HOSPITALITY SUITE
Facilities are available at the convention center for companies to offer a hospitality suite and/or communication center

FROM € 1.500

E-POSTERS
The electronic scientific poster facility branded with your company name and logo

FROM € 5.000

T.B.D.
This is a preliminary floor plan and might be subject to change due to fire regulations, local rules and unforeseen booking of stand spaces.
Contact information

European Association for Endoscopic Surgery (E.A.E.S.)

Office address
Luchthavenweg 81 211
5657 EA Eindhoven
The Netherlands

Postal address
P.O. Box 335
5500 AH Veldhoven
The Netherlands
Ph: +31 40 2525288
E-mail: congress@eaes.eu
www.eaes.eu

Executive Director
Arjan Appel
E-mail: arjan.appel@eaes.eu

Sponsoring and Exhibition
Fred Meyer
E-mail: fred.meyer@eaes.eu

EAES sponsorship policy

Sponsorship agreements are only valid and are binding on the receipt of signed sponsor contracts. Sponsoring fees need to be received no later than 14 days upon issue of official invoice. E.A.E.S. does not guarantee exclusive sponsorship of any activity or for any industry, product or service category unless agreed by all parties. If a sponsored activity is cancelled or benefits become unavailable, E.A.E.S. will endeavour to provide an alternative activity or benefit to the value of that activity or benefit. Refunds to that value will only be given if E.A.E.S. cannot provide the sponsor with an acceptable alternative activity or benefit. If the sponsor withdraws from any activity included in the specific contractual agreement, cancellation policies as outlined in the contract apply. Sponsor will not engage in specific individual arrangement with any E.A.E.S. faculty and/or executive members and dignitaries without written consent by E.A.E.S. executive congress organisers. Any presentation on the stand that is promoted to the general delegates is seen as a satellite symposium and falls under the category satellite symposia and must be included in the sponsorship agreement. The sponsor must submit to E.A.E.S. for its approval any promotional literature, advertisements and advertising material that the sponsor proposes to use in connection with marketing its sponsorship of an activity, prior to its distribution. Sponsorship of any E.A.E.S. activity does not carry with it the right for the sponsor to claim E.A.E.S. specific endorsement of its products or services. The sponsor will not hold itself out as a sponsor of E.A.E.S. or any other event, product, activity or publication of E.A.E.S. other than the activities specified in the agreed sponsorship contract. E.A.E.S. logo. The sponsor must not use the E.A.E.S.’s name or logo or any name, logo, brand or sub brand which E.A.E.S. may use in the future in any promotional material or otherwise unless E.A.E.S. has approved the proposed use in writing in advance and the use is for purposes related to the sponsorship.

Sponsor logo

The sponsor grants E.A.E.S. the right to use its logo for marketing and promotional purposes in connection with activities set out in the agreed sponsorship contract and in its relationship with E.A.E.S. Both parties undertake not to use each party’s logo in any way that would denigrate from or disparage the other party or any of the other party’s products or services. The sponsor must comply with all applicable laws and regulations insofar as they affect the sponsorship. E.A.E.S. and the sponsor agree each with other that each of them will not disclose the confidential information to any other person, firm or corporation or make any use of the confidential information for any matter unrelated to this agreement without the prior consent of the other party hereto. This clause shall survive the termination of this agreement.

Space allocation and booth order

Space allocation
Space will be assigned based on prior exhibit attendance and date of application receipt. The deadline for early space reservation is 1st December 2018. Applications received after the deadline will not be included in the priority assignment.

Booth order
Application for sponsor package(s) must be made on the booking and contract form enclosed. The form needs to be completely filled out, signed and returned. All reservations must be made in writing. A deposit of 50% of the total fee must accompany the signed application. Total balance due 15th February 2019. Applications not accompanied by at least a 50% deposit will be considered invalid. If full payment is not received by 15th February 2019, the organiser will be free to allocate the space reserved to another sponsor opted for the same location. Applications from sponsors who have an outstanding balance from any previous year will not be processed without full payment of delinquent accounts. All payments should be paid prior to arrival on site at the exhibition. Stand build up will not be allowed if a balance is outstanding.

Form of Payment
All payments should be made in Euro by bank transfer to: Beneficiary: EAES SUPPORT B.V. inz. congress. Banking details: Name of bank: Rabobank Eindhoven-Veldhoven IBAN: NL 48 RABO 0159641888 Swift address: RABONL2U. Company name and invoice number must accompany the payment. Bank charges are on the account of the sender.

Cancellation and reduction/relocation policy
Notification of cancellation or reduction of sponsor package(s) must be in writing and will be accepted until 15th February 2019. If this agreement is canceled by the sponsor for any reason, or by show management because of sponsor’s default or violation of this agreement, moneys paid by the sponsor shall be retained as follows: Refund of total fee less 25% administration fee if application is canceled prior to 15th February 2019. NO refunds will be issued for cancellations after 15th February 2019. Applications not accompanied by at least a 50% deposit will be considered invalid. If full payment is not received by 15th February 2019, the organiser will be free to allocate the space reserved to another sponsor opted for the same location. Applications from sponsors who have an outstanding balance from any previous year will not be processed without full payment of delinquent accounts. All payments should be paid prior to arrival on site at the exhibition. Stand build up will not be allowed if a balance is outstanding.

Space allocation and booth order
GENERAL INFORMATION

Rules and regulations

Definitions
In these regulations the term “exhibition” in all cases refers to the exhibition being held in conjunction with the 27th International EAES Congress hosted by the E.A.E.S. The term “sponsor” includes any person, firm, company, association, organisation and its employees, servants or agents to whom space has been allocated for the purpose of displaying at the exhibition based on the respective sponsor package. The term “organisers” means E.A.E.S. Support B.V. on behalf of the organising committee of the 27th International EAES Congress hosted by the E.A.E.S. The term “premises” refers to those portions of the Barceló Convention Center as contracted by the organiser.

Preliminary dates and hours of opening
The exhibition will be at the Barceló Convention Center and will be open during the following hours:
12 June 2019 19:00 - 21:00 hrs
13 & 14 June 2019 09:00 - 18:00 hrs

Applications for and allocation of stand space
Applications for sponsor package(s) must be made on the form provided which should be returned to the organisers as soon as possible with your payment. Acknowledgement of the booking and an invoice as your receipt will be sent to you by return. Please note rates are excluding VAT and exclusive of any services or extras. The organisers regret that it is not possible for applicants to select the exact position of their stand(s) although it will help the organisers if applicants will indicate on their application forms their preferred location. Attention will be paid to the order in which forms have been received when allocating space. Notification of stand(s) allocated will be circulated to sponsors as soon as possible after the end of February 2019. The organisers reserve the right to refuse any application or prohibit any exhibit without assigning any reason for such refusal or prohibition. A sponsor may not, except by express written permission of the organisers, display or give credit directly or indirectly to any goods, products or services other than his own or his named principal’s. The display or acknowledgement or credit or advertisement indicating membership of any organisation, society or trade association is not allowed except by express written permission of the organisers.

Terms of payment
A 50% deposit of the total package fee must be forwarded with the application for sponsor package(s). Payment in full is due by 15th February 2019. A VAT invoice will be issued as your receipt. All payments must be made by bankers draft in EURO ONLY and made payable to “EAES Support B.V inz. congress”.

Cancellation or reduction of the sponsor package
A sponsor cancelling his sponsor package(s) once his application has been received and acknowledged is liable for the total booking charge. Cancellation charges are given on the booking form. In the event of an application being refused by the organisers previous deposits will be returned to the applicant in full.

Bankruptcy or liquidation
In the event of a sponsor becoming bankrupt or entering into liquidation (other than voluntary liquidation for the purpose of amalgamation or reconstruction) or having the receiver appointed, the contract with such a sponsor will terminate forthwith, the allotment of sponsor package(s) will be cancelled and all sums paid by the sponsor under contract shall be forfeit.

Sub letting
Sub letting or licensing the use of stand space is not permitted, neither may the products or service of firms not exhibiting in their own rights be promoted or displayed as exhibits, except where the Sponsor is the selling agent for such products or firms, or express written permission has been obtained from the organisers.

Occupation of stand space
The sponsor, his servants, agents, employees and contractors may enter the building at a time nominated to them for the purpose of stand fitting and dressing. In the event of a sponsor failing to take possession of his stand the organisers have the right to re-let the stand and all moneys paid shall be forfeit. All exhibits, displays, stand fittings and materials must be removed from the building by 18.00 hrs. on Saturday 15th June 2019.

Installation and removal of exhibits
Sponsors will be advised of when they may commence fitting up and arrangement of exhibits. Sponsors are prohibited from commencing such fitting up until the time nominated to them. The organisers will use their best endeavours to adhere to the nominated date for the commencement of sponsor’s work but will accept no responsibility for any costs, claims or expenses arising from any variation to such date. Exhibits which do not reasonably satisfy the organisers shall be modified forthwith by the sponsor in such manner and within such time as the organisers may require and in default the organisers may remove such exhibits at the expense of the sponsor who shall forfeit all sums paid by way of deposit, rental or otherwise. Exhibits may not be removed until the exhibition has been closed. Any special arrangements for installation or removal of exhibits must be made in consultation with the organisers.

Stand construction and services
The organisers will appoint official contractors to undertake the following work: shell-scheme stand construction, electrics, provision of water and waste services, compressed air services, furniture, floral arrangements, carpeting and all other services. No other contractor will be permitted to undertake any of this work.

Obstructions of gangways and open spaces
Sponsors will not be permitted to display exhibits in such a manner as to obstruct the light or impede or project over gangways or affect the displays on neighbouring stands. Gangways must at all times be kept clear and free for passage. Any sponsor who continues to cause a nuisance or obstruction after notice has been given will be liable to have his stand cleared by the organisers at the sponsor’s own risk and expense.

Trade union labour
All stand fitting construction or display work should be carried out by members of the appropriate trade union recognised by the exhibitions industry at rates of pay and overtime in accordance with the terms of the working rules agreement currently in force.

Electrical requirements
Lighting and power services will be available to the sponsor through the official electrical contractor. A schedule of these services will be available once application has been made. Sponsors may provide their own electrical fittings where such fittings are in the form of made up units, showcases and/or signs complete and ready for connection to the mains supply in accordance with the specifications set out by the management of the premises. Sponsors whose display requires plumbing, compressed air or heavier weight loading are advised to contact the organisers before selecting their preferred site.

Dangerous materials and exhibits
The sponsor must conform to the conditions concerning explosives and dangerous combustible materials as laid down by the organisers and every appropriate authority or the item will be removed from the building at the sponsor’s risk and expense.

Fire precautions
In accordance with the requirements of every appropriate authority, all materials used in construction work display material etc., must be effectively flame proofed or made of non-flammable materials. Drapes and curtains must be at least 150mm clear of the floor. Fire extinguishers will be provided by the organisers in the areas and placed, as regulations require. The sponsor must comply with all reasonable instructions given by the organisers or any appropriate authority to avoid the risk of fire.
Rules and regulations

Security
The organisers will arrange for full security services throughout their tenancy of the premises and sponsors must obey all reasonable requests of both the organisers and the security services in all cases.

Damage to premises, fixtures fittings and shell-scheme
No nails, screws, or other fixtures may be driven into any part of the halls including floors nor may any part of the premises be damaged or disfigured in any way. Should any such damage occur the sponsor concerned will be invoiced for any reparation charges.

Cleaning
The organisers will arrange for the daily cleaning of public areas outside exhibition opening hours.

Storage
There are no storage facilities available within the exhibition area and sponsors are advised to make their own arrangements for removal and storage of packing cases, etc. Under no circumstances may packing materials of any kind be left in the aisles or on the stands.

Insurance
Sponsors are reminded of the need to consult their insurance company or insurance broker to cover themselves fully against all risks at the exhibition. Particular attention is drawn to the need for the following:

Abandonment insurance
Sponsors should note below that the organisers are not obliged to return any monies paid for space in the event of cancellation or restriction of the exhibition.

Stands/fixtures and similar insurance
All risks on loss or damage to sponsor’s property fixtures fittings and all other property of a similar nature such as personal property of directors, principals and employees whilst on the premises and transit risks to and from the exhibition.

Failure to vacate
If the sponsor should fail to remove all his property or otherwise fail to vacate the exhibition premises on 15th June 2019 by 18.00 hrs, due to any cause whatsoever, the sponsor shall be fully responsible for any penalties imposed by the premises or any other losses and costs incurred by the organisers as a result of the sponsor failing to vacate the premises by the agreed time and without prejudice to any other right or remedy of the organisers, the organisers may remove any property of the sponsor left at the exhibition hall by the sponsor after the said time and the costs of such removal shall be paid by the sponsor to the organisers on demand.

Public liability
Liability to the public may arise out of the sponsor’s activities and should be covered by insurance. Insurance should be affected with the minimum delay.

Liability
Whilst the organiser will endeavour to protect exhibition property whilst on display at the exhibition it must be clearly understood that the management of the premises, the organizing committee and the organisers cannot accept liability for any loss or damage sustained or occasioned from any cause whatsoever. Sponsors will be responsible for all damages to property and for any loss or injury caused by them or their agents or employees and will indemnify the organisers against all claims and expenses arising therefrom. In the event of it being necessary for any reason whatsoever for the exhibition to be abandoned postponed or altered in any way in whole or in part or if the organizers find it necessary to change the dates of the exhibition, the organisers shall not be liable for any expenditure loss or damage incurred by a sponsor or exhibition contractor resultant upon such change. Nor shall the organisers be liable for any expenditure loss or damage resultant upon the intervention of any authority which restricts the use of the premises in whole or in part in any manner whatsoever.

Sponsors technical manual
Further technical information concerning the exhibition together with order forms for all ancillary services available to sponsors will be forwarded to sponsors following final stand allocation in February 2019.

General conditions
The organisers are responsible for the control of the exhibition areas. Sponsors are responsible for the control of their own stands. The decision of the organisers is final and decisive on any question not covered in the foregoing regulations. Sponsors must comply in all respects with the requirement of every appropriate authority, with the terms of agreement by which the organisers may occupy the premises and with policies of insurance affected by the organisers.

Jurisdiction
It is agreed that in all matters in dispute the jurisdiction of Spain will be enforced.

Disclaimer
The organisers have taken great care in putting this information together. The information in this prospectus is published in good faith and for general information purpose only. EAES does not make any warranties about the completeness, reliability and accuracy of this information. Any action you take upon the information is strictly at your own risk. EAES will not be liable for any losses and/or damages in connection with the use of this information.
We hope to see you in Sevilla!

www.eaes.eu